

## Influence

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### Influence

Influence may seem like a ho-hum word, but its history is heavenly. The word first referred to a celestial fluid that was believed to flow from the stars. As this fluid reached the Earth, it supposedly affected the actions of the planet's inhabitants—especially the human ones.

### Influence | Definition of Influence by Merriam-Webster

a person or thing that exerts influence: He is an influence for the good.

### Influence | Definition of Influence at Dictionary.com

You use influence as a noun to refer to the power that someone or something has to affect people's behaviour or decisions. His wife had a lot of influence. His teachings still exert a strong influence. If you want to mention the person or thing affected, you use on.

### Influence - definition of influence by The Free Dictionary

the power to have an effect on people or things, or a person or thing that is able to do this: Helen's a bad /good influence on him. He has a huge amount of influence over the city council. Christopher hoped to exert his influence to make them change their minds.

### INFLUENCE | meaning in the Cambridge English Dictionary

influence Influence is the power to have an important effect on someone or something. If someone influences someone else, they are changing a person or thing in an indirect but important way. Sometimes a person who influences another doesn't intend to have any effect, but sometimes they are using influence to benefit themselves.

### influence - Dictionary Definition : Vocabulary.com

Some common synonyms of influence are authority, credit, prestige, and weight. While all these words mean "power exerted over the minds or behavior of others," influence may apply to a force exercised and received consciously or unconsciously. used her influence to get the bill passed When can authority be used instead of influence?

### Influence Synonyms, Influence Antonyms | Merriam-Webster ...

Another word for influence. Find more ways to say influence, along with related words, antonyms and example phrases at Thesaurus.com, the world's most trusted free thesaurus.

### Influence Synonyms, Influence Antonyms | Thesaurus.com

Influence, the classic book on persuasion, explains the psychology of why people say "yes"—and how to apply these understandings.

### Influence: The Psychology of Persuasion, Revised Edition ...

Influenza, commonly known as "the flu", is an infectious disease caused by an influenza virus. Symptoms can be mild to severe. The most common symptoms include: high fever, runny nose, sore throat, muscle and joint pain, headache, coughing, and feeling tired. These symptoms typically begin two days after exposure to the virus and most last less than a week.

### Influenza - Wikipedia

Becoming a good Influence You never know who's watching you. And someone always is, whether your child, your sibling, your spouse, your friend, or a stranger in another car on the road. Emotions...

### The Power of Influence | Psychology Today

1. uncountable noun influence is the power to make other people agree with your opinions or do what you want. I have rather a large influence over a good many people. He denies exerting any political influence over them. [ + over]

### Influence definition and meaning | Collins English Dictionary

Social influence, in social psychology, influence in interpersonal relationships . Minority influence, when the minority affect the behavior or beliefs of the majority; Influencer marketing, through individuals that have influence over potential buyers; Science and technology. Sphere of influence (astrodynamics), the region around a celestial body in which it is the primary gravitational ...

### Influence - Wikipedia

influence (countable and uncountable, plural influences) The power to affect, control or manipulate something or someone; the ability to change the development of fluctuating things such as conduct, thoughts or decisions. I have absolutely no influence over him. An action exerted by a person or thing with such power on another to cause change.

### influence - Wiktionary

Influence, the classic book on persuasion, explains the psychology of why people say "yes"—and how to apply these understandings.

### Influence: The Psychology of Persuasion by Robert B. Cialdini

Influence: The Psychology of Persuasion (Collins Business Essentials) - Kindle edition by Cialdini PhD, Robert B.. Download it once and read it on your Kindle device, PC, phones or tablets. Use features like bookmarks, note taking and highlighting while reading Influence: The Psychology of Persuasion (Collins Business Essentials).

### Amazon.com: Influence: The Psychology of Persuasion ...

There is thus no domain of the mind which is not influenced by love, and which does not react on love in its turn. This tendency to be influenced by suggestion is very contagious by example. Perhaps the wide peace of the evening influenced their minds. Has his father's brain, influenced by the diseased condition of his mother.

### Influenced Synonyms, Influenced Antonyms | Thesaurus.com

Be positive. If you want to be an influential person, you'll quickly learn that positivity will work more than negativity. People gravitate toward people and are willing to be influenced by people who are positive and nurturing, not harsh and criticizing.

### How to Influence (with Pictures) - wikiHow

in-flu-ence1 /ˈɪnfluəns/ ●●● S3 W1 noun 1 [ countable, uncountable] the power to affect the way someone or something develops, behaves, or thinks, without using direct force or orders As a scientist, his influence was immense. influence on/over the unions' influence over local politics ► see thesaurus at effect 2 [ countable]

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